## **Presentation Requirements and Questions**

Give a 20-min max Oral Presentation to the government outlining your strategy to complete the requirement – highlight your capabilities and emphasize your best value considerations. The government is open to best value considerations. While a fully descriptive written narrative will be required from the selected contractors, explain by the presentation, the Design Build Firm's concept of the technical solution to the requirements identified in the Statement of Work. The presentation must provide a description of the Design Build Firms strategy to successfully manage the requirements including a discussion of the applicable design analysis required to accomplish the Statement of Work. Your presentation should be able to answer the five noted questions. The government may ask questions for a clearer understanding of what is presented.

- 1. What is your (Design Build Firm) strategy to successfully fulfill the requirements of the Statement of Work including applicable design analysis and technical solutions for facility challenges?
- 2. Discuss up to three (3) projects substantially complete (Beneficial Occupancy or Certificate Occupancy) or completed by the Prime Contractor. "Recent Experience" is 8 years; "Very Relevant Experience" is completion of projects similar in size, scope, and value to the SOW within the past 5 years. Projects considered similar in size shall have 50 units with a value between \$15-20 million. Projects considered similar in scope to this project include the renovation of dorms, barracks, hotel, and visiting quarters. Projects demonstrating new construction, while acceptable, may not be considered specifically relevant in scope.
- 3. How does your firm staff each project? Is there a separate construction team and professional designer of records? Describe on-site management experience and project management strategies that mitigate the need for modifications.
- 4. Discuss your firm's scheduling strategy to include schedule adherence, risk mitigation, supply logistics, and construction management that demonstrates the ability to ensure timely completion of the project. The TLF is currently closed to operations. The NAFI desires to open the facility as soon as possible. Therefore, offerors are encouraged to provide a construction schedule that allows the NAFI to return the facility back to operations while demonstrating adherence to the Statement of Work. What is your recommendation for completing the project in a timely manner that would allow facility to be operational ahead of schedule.
- 5. Discuss any value-add considerations provided by your Firm, such as the ability to self-perform requirements, contractor-owned equipment that eliminates cost of equipment rental, and/or a professional network that would result in a competitive cost and material sourcing to meet requirements.